

Alexander SAMARIN

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ENTERPRISE/BUSINESS/PROCESS/APPLICATION/LEAD/PROGRAMME/SOLUTIONS ARCHITECT

- Strategic and business-oriented enterprise architect with over 15 years of experience in design and delivery of enterprise-wide architectures and solutions across diverse industry sectors, in particular finance, insurance, e-government and e-governance.
- Experienced in establishing trustful relations with partners and clients.
- Doctorate and Masters in Computing; continuous learner, certifications encompassing various aspects of technology.
- Hands-on methodology able to manage a diverse range of projects of varying criticality, budgets and strategic importance.
- Author of various publications, including the highly rated BPM, SOA and EA book “Improving Enterprise BPM systems”.
- Expert in using modern frameworks, proven methodologies, best practices and patterns for developing tailored solutions and presenting information to non-experts in a way that they can relate to.
- Extensive experience in combining BPM, SOA, EA, ECM, risk management, information security, IT governance and strategy for major international clients while identifying strategies, evaluating alternative solutions and delivering beyond client expectations.
- Solutions-driven programme leader and expert in understanding business needs and transforming them into viable technology plans.

CORE COMPETENCIES

Delivery of Enterprise Architectures and Solutions ▪ Project Life Cycle Development ▪ Planning and Implementation ▪ Process Design
Architectural Review ▪ Stakeholder Relation Management ▪ Systems Integration ▪ Application Development and Management
Enterprise Documentation ▪ Architectural Governance ▪ Change Management and Resource Optimisation ▪ C-level and Board liaison

KEY SKILLS

- **Alignment of business strategy with its potentials** – Proactive business enhancement by reducing costs and increasing business value, and implementing architecture that enables continual stability and growth. Exceptional skills in design of solutions targeted at specific business and technology challenges. Guidance through an iterative process, whilst aligning enterprise capabilities with business strategies and requirements.
- **Requirements analysis and solutions design** – Expertise in providing solutions to executive, business and technical decision makers thereby enhancing the technology value for the business. Defining and articulating multiple-solution approaches based on BPM, SOA, EA and ECM methodologies, taking into consideration the challenges and benefits of integration.
- **Project and technology management** – Highly competent in steering enterprise-level changes and start-up/agile project strategies. Leading and facilitating the definition of enterprise architecture, guidelines, standards, strategies and policies within various IT domains. Working within stringent deadlines. Managing multiple projects simultaneously therein creating opportunities for synergy.
- **Team management** – Inspiring, coaching, guiding and knowledge sharing with others towards the business goals. Actively facilitating cooperative and collaborative working relations within cross-functional teams and with external stakeholders.
- **Interpersonal and communication skills** – Multilingual communicator in English, Russian and French. Expertise in stakeholder-expectations management, prioritisation and performance optimisation while working within evolving technology environments.

MAJOR PROJECTS

- Book “LaTeX Companion”, 1993.
- Implemented a fully electronic (digital) SGML/XML production of International (ISO) Standards with a budget of CHF 1.5 M.
- Integral part of an architecture team involved in an e-government project with a CHF 30 M budget.
- Architected BPM/SOA core business system for a CHF 250 M project; managed high-end projects with a CHF 1 M budget.
- Book “Improving enterprise business process management systems”, 2009.
- Highly rated blog in BPM, SOA and EA <http://improving-BPM-systems.blogspot.com>
- Conceptualised e-government platform-based approach for cantons, confederations, countries and continents.

CAREER PROGRESSION

Architecture and Strategy Consultant ▪ individual company SAMARIN.BIZ, Switzerland

Aug 2013 – Present

Individual consultancy firm involved in providing architecting information systems, education and implementation of prototypes

- Proposed “Modernisation of Application Architecture” for a Swiss insurance company.
- Delivered “BPM in Practice” conference presentation – “Business Architecture Patterns”, Vilnius, 2013.
- Published an e-government reference model, which had a positive feedback from the EA and e-government communities.
- Preparing a chapter for a forthcoming book “Business Architecture Management”, to be published by Springer.

Chief Enterprise Architect (at the CIO front office) ▪ African Development Bank (finance), Tunisia **Aug 2010 – Aug 2013**
International financial organisation with 32 field offices and over 2000 employees.

Led critical IT and business initiatives at the bank, reviewed bank's enterprise architecture and established business architecture.

- Introduced project governance process to streamline the corporate project management.
- Initiated and planned a "corporate ECM/SharePoint platform" project that is implemented as many agile mini-projects.
- Applied BPM principles for implementation of ITIL v3 to produce clear processes and related documentation.
- Developed and maintained EA repository in ARIS to simplify evolution of the IT environment.
- Documented core business processes for the SAP-based ERP system for their implementation with SAP NetWeaver.
- Developed the organisation's IT strategy.
- Conceptualised the organisation's progression to cloud computing.
- Architected Business Intelligence (BI) and Enterprise Risk Management (ERM) platforms.
- Conceptualised paperless way of working within the organisation.
- Conceptualised how BPM can address information security concerns.
- Delivered a course entitled "Architecting Modern Information Systems" at a Tunisian university.
- Architected a pan-African platform for e-governments and e-governance to implement e-government once and reuse 50 times.

Enterprise Solutions Architect ▪ TEAMLOG (SUISSE) S.A., Switzerland **Jun 2007 – Aug 2010**

IT consulting firm with 12 employees

- Provided BPMN-based training for the European Directorate for the Quality of Medicines and Healthcare.
- Developed principles of Swiss e-government architecture.
- Prepared an offer which won a bid for an BPM-centric solution at a governmental agency.

Long-term contract as Enterprise Architect and BPM Coach ▪ State and Republic of Geneva (e-government) **2007 – 2009**

Managed critical IT initiatives for the State of Geneva's IT department comprising 600 employees and 35,000 users. Streamlined enterprise architecture by introducing process-based solutions.

- Established global IT security principles.
- Ensured optimal performance of enterprise backup services encompassing 500 TB.
- Applied BPM/SOA principles to CHF 30 M cantonal e-government project.
- Integrated project management methodology and enterprise architecture.

Senior IT Architect and BPM/SOA Coach ▪ CLIO S.A., Switzerland **May 2006 – May 2007**

IT consulting firm with 20 employees

Participated in redesign initiative of core business system for Groupe Mutuel – Switzerland's third largest insurance company.

- Drove development of enterprise architecture, security and business process modelling.
- Directed prototyping of BPM/SOA solutions in IBM WebSphere, Oracle SOA suite and Intalio BPMS software applications.
- Elected to deliver presentations at "Open Group's Practitioners" conference in Lisbon, 2006.

BPM and IT Consultant ▪ individual company SAMARIN.BIZ, Switzerland **Sept 2005 – May 2006**

Leveraged BPM expertise to assist multiple Swiss and British clients (insurance, marketing, healthcare and e-governance) in driving critical IT initiatives.

- Led IT system audit at the International Union for the Conservation of Nature (IUCN) in Gland, Switzerland to justify investments.
- Improved Livelink-based ECM solutions for the British United Provident Association (BUPA), U.K.
- Developed a CRM system for Mercedes garage in Geneva and Nyon, Switzerland to simplify work of sales representatives.
- Developed a personal doctor-centric environment for the Swiss TARMED accounting.

Prior to Sept 2005, carried technical roles for organisations such as the International Olympic Committee and the ISO Central Secretariat, and held consultancy positions for the Australian National University and the European Organisation for Nuclear Research.

EDUCATIONAL QUALIFICATIONS

PhD in Computer Graphics ▪ Institute for High Energy Physics, Protvino, Russia **1986**

Master's Degree in Computing ▪ Moscow Physics-Technical Institute, Moscow, Russia **1973 – 1979**

TECHNICAL CREDENTIALS

Decision Modelling Essentials + Advanced TDM ▪ SAP: BIT400, BIT420, TzBPM ITIL v3 foundation ▪ PMBOK ▪ Building a Business Architecture, BPMInstitute.org ▪ Certified TOGAF 8.1.1, The Open Group ▪ Project Management 'HERMES Team', HES Geneva ▪ SOA Bootcamp, Oracle ▪ Certified Process Manager/Practitioner ▪ BPM: From Modelling to Execution, Intalio ▪ 710 Livelink Enterprise Archive Server, OpenText ▪ Project Management, Titus Inc. ▪ ITIL Foundation Course ▪ Application Development, Documentum ▪ Rational Unified Process Fundamentals, Object Oriented Analysis Using the UML ▪ QA Training ▪ Venture Plan, VentureLab

PERSONAL DETAILS

Date of Birth: 21st September 1956 **Nationality:** Swiss and Russian

Full CV available at <http://www.samarin.biz/perso/SAMARIN-Alexander-LONG-CV13s-EN.pdf>