#### **Alexander SAMARIN**

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alexandre.samarine@gmail.com • Skype ID: m765734061 • +41 76 573 40 61 Fluent in English and Russian; proficient in French • Swiss and Russian nationalities

# Architecting for innovative transformations and world-class operations Solutions for banking, insurance, public, energy management and other sectors

- Holistic use of BPM, ECM, SOA, EA, IT/IS governance and strategy for major international clients.
- Top quality design and delivery of IT services, enterprise-wide architectures and solutions.
- Creation of synergies between business goals and IT/IS potentials.
- Effective communication of architectures to all stakeholders (from top management down).
- Visionary but realistic enterprise architect, business architect, application architect, information (data and documents) architect, integration architect, platform architect and solution architect.
- Successful projects at the scale of company, canton, confederation and continent.
- Creation of production systems with built-in flexibility and extensibility.
- Experience in moving major enterprises to fully electronic (digital) working.
- Author of highly rated BPM and SOA bible on "Improving enterprise business process management systems" (see www.improving-BPM-systems.com/book).

Business Process Management (BPM) • Service-Oriented Architecture (SOA) • Creative thinking
Business architecture • Project management • Solutions development • IT/IS strategy • IT/IS governance
Team leadership • Effective communication • Problem solving • System evolution • Strategic planning• ITIL
Business process analysis • BPMN • Agile software development • Emerging technologies
Enterprise Architecture (EA) • Enterprise Content Management (ECM) • Information Security

#### PROFESSIONAL EXPERIENCE

**SAMARIN.BIZ, Switzerland • Aug 2013 – Present** (individual consulting, education, architecting of information systems, implementation of prototypes, project management). Projects:

- "Modernisation of the application architecture" for a Swiss insurance company.
- "BPM in Practice" conference presentation "Business Architecture Patterns", Vilnius, 2013.
- Published an e-government reference model, which had a positive feedback.
- Preparing a chapter for a forthcoming book "Business Architecture Management".
- Contract with THBS to improve the IT/IS governance at Schneider Electric (ARIS, integration, BPM).

AFRICAN DEVELOPMENT BANK (finance), Tunis, Tunisia • Aug 2010 – Aug 2013 (International financial organisation with 32 field offices and more than 2 000 employees)

# Chief enterprise architect (at the CIO front office)

Leading and supervising critical IT initiatives at the Bank. Use of Java, SAP, SharePoint, Filenet, Panagon, web services, integration techniques, process modelling, governance, strategy, project management, ARIS, BPMN, open source technologies. Main projects and activities:

- Introduction of project governance process for internal project management; review all IT/IS projects.
- Review of the Bank's enterprise architecture and establishing business architecture.
- Initiation and planning of a "Corporate ECM/SharePoint platform" project; guiding its implementation as a platform with a set of agile mini-projects.
- Application of BPM principles for the implementation of ITIL v3.
- Development and maintenance of an EA repository in ARIS (methodology, training and support).
- Documentation of business processes for the SAP-based core-business ERP system.
- Development of the Bank's IT strategy.
- Architecting of the Bank's progression to cloud computing, Business Intelligence (BI), Enterprise
  Risk Management (ERM) platforms, fully electronic (digital) production and administration and how
  BPM can address some information security concerns.
- Conceptualising the paper-less way of working (in particularly, in the legal department).
- Obtained the primary certification of the SAP customer Centre Of Expertise (COE).
- Introduction of BPM (from business and technical sides) into the SAP NetWeaver 7.3 development.
- Architecting a pan-African platform for e-governments and e-governance.

**TEAMLOG (SUISSE) S.A., Geneva, Switzerland • Jun 2007 – Aug 2010** (IT consulting firm with 20 employees)

Enterprise architect & BPM coach for the State and Republic of Geneva (public) • 2007 – 2009

Managed critical IT/IS initiatives for the State of Geneva's IT/IS department, comprising 600 employees and 35 000 users. Streamlined enterprise architecture by introducing process-based solutions. Use of Java, javascript, Eclipse, web services, integration techniques, BPMN, Mega, Intalio, Bonita, ECM, records management, open source technologies. Main projects:

- Documented technical architecture (application cartography, reference architecture, methodology).
- Established global IT security principles.
- Conceptualised the records and archival documents management in an open-source ECM.
- Ensured optimal performance of enterprise backup services encompassing 500 TB.
- Applied BPM/SOA principles to 30 MCHF cantonal e-government project.
- Developed tools for industrialisation of the enterprise architecture.
- Prepared operational process-based prototypes to improve business requirements.
- Integrated project management methodology and enterprise architecture.
- Carried out architectural reviews of about 100 IT/IS projects per year.

#### BPM/SOA/EA consultant • 2007 - 2010

- Delivered BPMN-based training for European Directorate for Quality of Medicines and Health Care.
- Delivered a keynote presentation at "Architecture World 08" Conference in Bangalore.
- Developed principles of Swiss e-government architecture.
- Delivered BPM training course for "Quality and Strategy Manager" education, HES-SO, Valais.
- Delivered a presentation at 5<sup>th</sup> Business Process Excellence Summit, Dubai, 2009.
- Delivered several webinars "How to use BPMN for modelling business processes"
- Steering committee member of the Swiss E-government Architecture Community (SEAC).
- Performed consulting for CapGemini about Intalio BPM suite.
- Participated in the BPM-centric implementation of an IS/IT system for a governmental agency within the Financial Department of the State and Republic of Geneva (specs, design, extensive testing).
- Active participating in the BPM/SOA consortium of OMG.
- Delivered 2 lectures for "Master Management des SI Orientation BPM" education, HES-SO, Valais.
- Delivered 2 lectures for LAMS at EPFL.

# CLIO S.A., Geneva, Switzerland • May 2006 – May 2007 (IT consulting firm with 20 employees)

# Senior IT Architect (BPM/SOA coach in a team for Groupe Mutuel, insurance)

Actively participated in redesign initiative of core internal system for Groupe Mutuel, Switzerland's 3<sup>rd</sup> largest insurance company. Use of Java, J2E, hibernate, Spring, javascript, Eclipse, Oracle, web services, integration techniques, IBM technologies, application cartography, document management. Many tasks:

- Implanting practical enterprise architecture and adapting the implementation approach to the customer's realities.
- Developing of agreed architecting, designing and engineering principles, namely:
  - architecting of future flexibility, the big picture,
  - o importance of business events, long-running processes, avoid dispersion of business logic,
  - o building blocks, services and processes,
  - choice of service coordination techniques ,
  - many views on a BPM system for different stakeholders.
- Developing and documenting common implementation practices:
  - versioning of artefacts, naming and other conventions,
  - o patterns for domains, interfaces, business objects (data structures) and processes,
  - business process modeling procedure,
  - o diagramming style in BPMN, programming style in BPEL.
- Developing prototypes in WebSphere Integration Developer, version 6.0:
  - process for application "Offre";
  - business object services for domain "Partenaire".
- Filling the gap in some related issues:
  - o Information security,
  - helping in evaluation of some enterprise-wide tools;
  - document management practices.

# Alexander SAMARIN • Page 3 • alexandre.samarine@gmail.com

#### In addition:

- Directed prototyping of BPM/SOA solutions in IBM WebSphere, Oracle SOA suite, and Intalio BPMS
- Gave "Implementing BPM on SOA" presentation at Intalio business breakfast, Geneva, 2006.
- Delivered "From agile development to agile evolution of enterprise systems" presentation at EuroPython Conference, Geneva, Switzerland, 2006.
- Elected to deliver presentation "Three pillars of a practical architectural framework: BPM, SOA, ECM" at Open Group's Enterprise Practitioners' Conference in Lisbon, 2006.

#### INDEPENDENT CONSULTING, Switzerland and the U.K. • Sep 2005 – May 2006

Leveraged BPM expertise to assist multiple Swiss and British clients in driving critical IT initiatives. Use of ECM (Livelink), Java, .Net, Python, MySQL, integration techniques and Microsoft technologies. Key projects:

- Developed and implemented Plone-based CRM system for André Chevalley Group in Geneva/Nyon.
- Led IT system audit at International Union for Conservation of Nature in Gland, Switzerland. The audit was well accepted and used as a basis for further development of the enterprise IT system.
- Improved Livelink-based solutions for British United Provident Association (BUPA), U.K. The following tasks were completed:
  - o analysed and documented of the architecture and deficiencies of the current;
  - proposed re-architecting of the integration between existing enterprise systems this new architecture avoids customisation of the commercial products, unifies solutions and simplifies their evolution:
  - o prototyped and implemented the missing system components in Java and .Net;
  - o carried out a few lived demonstrations of the new solution for the users,
  - o put the new solution for user acceptance testing.
- Gave "The use of Plone for enterprise solutions" Plone conference, Vienna, Austria, 2005.

# A.C. CONSULTING S.A., Chêne-Bourg, Switzerland • Oct 2004 – Jul 2005 (IT consulting firm with 4 employees)

#### Chief enterprise solutions architect

Directed comprehensive enterprise systems activities including architectural design, implementation, deployment, and evolution for several international clients and public-sector organizations.

**TEAM PARTNERS SUISSE, Geneva, Switzerland • Jun 2004 – Oct 2004** (An IT consulting firm with 30 employees.)

#### **ECM** specialist at the International Olympic Committee

Enhanced enterprise document and records management system for International Olympic Committee by resolving issues and creating BPM/SOA-based system evolution strategy. Use of ECM (Livelink), Java, .Net, MSSQL, Microsoft technologies and integration techniques. Following prototypes were implemented:

- the annual evaluation of staff members;
- the processing (attribution of metadata, storage and distribution) of incoming mails; and
- the automation of the preparation of top management meetings.

**ISO CENTRAL SECRETARIAT, Geneva, Switzerland • Mar 1993 – Jan 2004** (An international non-governmental organization)

#### Support Coordinator for Electronic Publishing of Standards • 1996-2004

Spearheaded development and maintenance activities to support IT-based automation initiative for standards production. Extensive use of integration techniques, SGML, Web, CORBA, workflow, Java, XML, Python, electronic publishing, application servers, DMS (mainly Livelink), content management systems (Zope and Plone), Unix (mainly Solaris), MS-Windows, Linux and Oracle. Main tasks:

- ensuring top performance of standards production processes, involving 3 000 complex technical documents annually, 50+ participants, 3 production chains, 7 repositories, and 40 IT services;
- provision of operational long-term decisions regarding IT solutions;
- · working with users to develop business solutions;
- selection, implementation, integration and evolution of DMS Livelink;
- linking DMS and other enterprise tools via API and processes;
- systematic migration of production tools and environment.

#### Alexander SAMARIN • Page 4 • alexandre.samarine@gmail.com

Other projects (acted as a project manager or an IT/IS leader):

- formulation and implementation of IT strategy for the ISO;
- design, implementation and maintenance of a component-based architecture to allow the use of existing programs and applications for network-based business services;
- business process automation based on workflow with broad involvement of the users in both the maintenance and further development;
- automated monitoring of the production environment;
- design and implementation of an SGML-based production system.

#### Electronic publishing expert • 1993-1996

Responsible for electronic publishing: electronic document preparation, exchange, processing (using modern publishing systems) and dissemination.

Main projects (acted as a project manager):

- printing on demand;
- management of internal documents in the ISO/CS;
- automation of the ISO/CS quality system;
- feasibility study for a document management system;
- implementation of the ISO publications catalogue for paper and Web delivery.

# INSTITUTE FOR HIGH ENERGY PHYSICS, Protvino, Russia • Sep 1979 – Mar 1993 (scientific research)

#### Senior scientific assistant at the IT department • 1991-1993

Main projects and activities:

- leader of a group (5 persons) of IT/IS staff;
- implementation and maintenance of electronic publishing systems aimed at scientific publications;
- presentation at various national and international conferences.

# Scientific assistant at the IT department • 1979-1991

Main projects and activities (main tools: DECSystems-10, assembler, Fortran):

- development and support of a system dedicated to film analysis;
- conducting the performance measurement to improve critical applications;
- research and development of computer graphics systems and applications for high energy physics;
- research and development of text and document processing (in 1987 I was assigned in charge of all TeX-related works; we developed the Russian version of TeX).

#### **CONSULTING POSITIONS**

#### The Australian National University, Canberra, Australia, Visiting fellow • Oct 2003

Pilot project for automation of some business activities at the Research School of Physical Sciences and Engineering via Zope/Plone.

# CERN, Geneva, Switzerland, Scientific associate • May 1992 – Oct 1992

Main projects and activities:

- development of LaTeX on all major computer platforms;
- user support for CERN and CERN-related laboratories.

#### CERN, Geneva, Switzerland, Scientific associate • Mar 1989 - Apr 1990

Main projects and activities:

- support of the user community;
- design and implementation of an SGML system based on TeX for VAX/VMS.

# CERN, Geneva, Switzerland, Visiting fellow • short visits in1986, 1987, 1988

Main projects and activities:

development and support of the DELPHI detector visualisation software.

#### **EDUCATION**

Doctor of Philosophy • Dissertation: "Computer Graphics Applications in High Energy Physics" Institute for High Energy Physics, Protvino, Russia, 1986

**Diploma • Dissertation: "Portability of Operating System Components"**Moscow Physics-Technical Institute, Moscow, Russia, 1973-1979

**AFFILIATIONS: IEEE • ISACA** 

# **PUBLICATIONS**:

Book: LaTeX Companion", 1993

Book "Improving enterprise business process management systems", 2009
\*\*\*Extensive list of other publications is attached separately \*\*\*

PROFESSIONAL BLOG: http://improving-BPM-systems.blogspot.com

PERSONAL WEBSITE: http://www.samarin.biz

**LINKEDIN**: http://www.linkedin.com/in/alexandersamarin

TWITTER: @samarin

#### PROFESSIONAL DEVELOPMENT

Decision Modelling Essentials + Advanced TDM SAP training: BIT400, BIT420, TZBPM
ITIL v3 foundation (certification number 26434-650843)
PMBOK, Global Knowledge Training
Building a business architecture, BPMInstitute.org
Certified TOGAF 8.1.1, The Open Group
Project Management "HERMES Team", HES Geneva
SOA Bootcamp, Oracle
Certified Process Manager/Practitioner, BPMG.org
BPM: From Modelling to Execution, Intalio
710 Livelink Enterprise Archive Server Administration, OpenText
Project Management, Titus Austin Inc.
ITIL Foundation Course, www.itsm-learning.com
Application Development Course, Documentum
Rational Unified Process Fundamentals, Rational University

Object Oriented Analysis Using the UML, QA Training

Venture Plan, VentureLab