

## **ALEXANDER SAMARIN**

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### **Analysing, designing, developing and delivering business / enterprise architectures and solutions**

IT professional with nearly 35 years experience in the provisioning of IT services. Last 15 years active in analysing, architecting, developing and delivering architectures and solutions utilizing BPM, SOA, EA, ECM, and IT governance for a variety of major international clients. Able to identify and harness opportunities to apply BPM/SOA and implement practical enterprise solutions to enhance business processes and business performance. Knows how to align IT initiatives with business goals by driving significant process improvements. Proven leader committed to exceeding client expectations, skilfully delivering complex architecture projects, and ensuring optimal IT performance. Fluent in English and Russian; proficient in French. Swiss and Russian nationalities.

Shared his practical BPM/SOA experiences in a book "Improving enterprise business process management systems", published in October 2009 (see [www.improving-BPM-systems.com/book](http://www.improving-BPM-systems.com/book)).

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Business Process Management (BPM) • Service-Oriented Architecture (SOA) • Creative Thinking  
Business Architecture • Project Management • Solutions Development • Communication • IT Governance  
Complex Business Models • Enterprise Architecture (EA) • Enterprise Content Management (ECM)  
Team Leadership • Client Relationships • Problem Solving • System Evolution • Strategic Planning  
Business Process Analysis • Agile Software Development • Systems Analysis • Emerging Technologies

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### **PROFESSIONAL EXPERIENCE**

**TEAMLOG (SUISSE) S.A., Geneva, Switzerland • 2007-Present** (An IT consulting firm with 12 employees.)

#### **Enterprise architect & BPM coach for the State and Republic of Geneva • 2007-2009**

Managed critical IT initiatives for the State of Geneva's IT department, comprising 600 employees and 35 000 users. Streamlined enterprise architecture by introducing process-based solutions. Main projects:

- Documented technical reference architecture.
- Established global IT security principles.
- Ensured optimal performance of enterprise backup services encompassing 500 TB.
- Applied BPM/SOA principles to 30 MCHF cantonal e-government project.
- Spearheaded development of dedicated Architecture Division.
- Developed tools for industrialisation of the enterprise architecture.
- Prepared operational process-based prototypes to improve business requirements.
- Integrated project management methodology (Hermes) and Enterprise Architecture with a qualification procedure for all IT projects.
- Carried out architectural reviews of about 100 IT projects per year.
- Provided training/seminars on BPM, SOA and EA.

#### **BPM/SOA/EA leader (since 2007)**

Projects:

- Delivered BPMN-based training for European Directorate for Quality of Medicines and Health Care.
- Delivered a keynote presentation at "Architecture World 08" Conference in Bangalore.
- Developed principles of Swiss e-government architecture.
- Delivered BPM training course for "Quality and Strategy Manager" education, HES-SO, Valais.
- Delivered a presentation at 5<sup>th</sup> Business Process Excellence Summit, Dubai; new invitation received.
- Delivered several webinars "How to use BPMN for modelling business processes"
- Steering committee member of the Swiss E-government Architecture Community (SEAC).
- Performed consulting of Cap Gemini about Intalio BPM suite.
- Participated in the BPM-centric implementation of an IS/IT system for a governmental agency within the Financial Department of the State and Republic of Geneva.
- Active participating in the BPM/SOA consortium of OMG.
- Delivered 2 lectures for "Master Management des SI - Orientation BPM" education, HES-SO, Valais.

**CLIO S.A., Geneva, Switzerland • 2006-2007** (An IT consulting firm with 20 employees.)

**Senior IT Architect (BPM/SOA coach in a team for Groupe Mutuel)**

Actively participated in redesign initiative of core internal system for Groupe Mutuel, Switzerland's 3rd-largest insurance company. Drove development of enterprise architecture, security, data modelling, and other issues. Directed prototyping of BPM/SOA solutions in IBM WebSphere, Oracle SOA suite, and Intalio BPMS.

- Hand-picked to deliver presentation at Open Group's Enterprise Practitioners' Conference in Lisbon.

**INDEPENDENT CONSULTING – IMPROVING BPM SYSTEMS, Switzerland and the U.K. • 2005-2006**

Leveraged BPM expertise to assist multiple Swiss and British clients in driving critical IT initiatives. Key projects:

- Developed and implemented Plone-based CRM system for André Chevalley Group in Geneva/Nyon.
- Led IT system audit at International Union for Conservation of Nature in Gland, Switzerland.
- Improved Livelink-based solutions for British United Provident Association (BUPA), U.K.

**A.C. CONSULTING S.A., Chêne-Bourg, Switzerland • 2004-2005** (An IT consulting firm with 4 employees.)

**Chief Enterprise Solutions Architect**

Directed comprehensive enterprise systems activities including architectural design, implementation, deployment, and evolution for multiple international clients and public-sector organizations.

**TEAM PARTNERS SUISSE, Geneva, Switzerland • 2004** (An IT consulting firm with 30 employees.)

**ECM specialist**

Enhanced enterprise document and records management system for International Olympic Committee by resolving issues, creating BPM/SOA-based system evolution strategy, and implementing multiple prototypes.

**ISO CENTRAL SECRETARIAT, Geneva, Switzerland • 1993-2004** (An international non-governmental organization.)

**Support Coordinator for Electronic Publishing of Standards (1993-2004)**

Spearheaded development and maintenance activities to support BPM/SOA-based automation initiative for standards production.

**ADDITIONAL ROLES:** Senior Scientific Assistant, Institute for High Energy Physics; consulting positions at the Australian National University and CERN.

**EDUCATION**

**Doctor of Philosophy; Dissertation: “Computer Graphics Applications in High Energy Physics”**

Institute for High Energy Physics, Protvino, Russia

**Diploma; Dissertation: “Portability of Operating System Components”**

Moscow Physics-Technical Institute, Moscow, Russia

**PROFESSIONAL DEVELOPMENT**

Project Management “HERMES Team”, HES Geneva • Certified TOGAF 8.1.1, The Open Group  
Certified Process Manager/Practitioner, BPMG.org • SOA Bootcamp, Oracle  
BPM: From Modelling to Execution, Intalio • SAPTEC Technologie de base, SAP  
710 Livelink Enterprise Archive Server Administration, OpenText • Project Management, Titus Austin Inc.  
ITIL Foundation Course, www.itsm-learning.com • Application Development Course, Documentum  
Rational Unified Process Fundamentals, Rational University  
Object Oriented Analysis Using the UML, QA Training • Venture Plan, VentureLab

**AFFILIATIONS**

IEEE • ISACA

**PUBLICATIONS**

*\*\*\*Extensive List of Publications and Technical Skills available upon request\*\*\**

**BLOG** [improving-BPM-systems.blogspot.com](http://improving-BPM-systems.blogspot.com)